

Message Text

UNCLASSIFIED

PAGE 01 QUITO 08578 281710Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----024073 282105Z /73

R 281410Z DEC 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6748
AMCONSUL GUAYAQUIL POUCH

UNCLAS QUITO 8578

E.O. 11652: N/A
TAGS: BEXP, BENC, EC
SUBJECT: PRODUCT OPPORTUNITY - PLANT TO PRODUCE TOMATO SAUCES AND
PASTE

1. THE COMISION DE VALORES/CORPORACION FINANCIERA NACIONAL (CV/CFN), A GOE AGENCY FINANCED IN PART BY THE WORLD BANK AND CHARGED WITH PROMOTING INDUSTRIAL DEVELOPMENT, PLANS THE CONSTRUCTION OF A FACILITY TO MAKE TOMATO SAUCES (INCLUDING CATSUP) AND PASTE. CONSONANT WITH ITS MODUS OPERANDI, THE CV/CFN WOULD ENTER INTO A JOINT VENTURE WITH THE ECUADOREAN PRIVATE SECTOR TO OVERSEE TECHNICAL AND MANAGERIAL ASPECTS, THEN ONCE THE VENTURE IS ON FIRM GROUND THE CV/CFN WOULD SELL OUT TO THE PRIVATE INTERESTS.

2. THE FOLLOWING TYPES OF PRODUCTS ARE SOUGHT TO PRODUCE TOMATO SAUCES:
-- BOTTLE FILLING MACHINERY OF THE CONTINUOUS ROTARY-TYPE FOR NARROW-NECK, 14 OUNCE GLASS BOTTLES, WITH A CAPACITY OF FROM 2,400 TO 3,600 UNITS/HOUR. AVAILABLE ENERGY SUPPLY IS 220V AT 60 CYCLES.
-- CONVEYOR BELT OF THE "FLAT-TOP" TYPE, 3 INCHES WIDE, MADE OF STAINLESS STEEL, INCLUDING A CONTROL PANEL.
-- "TWIST-TOP" CAPPING MACHINE.
-- REFRIGERATION TUNNEL WITH COLD WATER SPRAY FOR CHILLING
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THE PRODUCT AFTER IT IS PASTEURIZED.
-- AGITATING KETTLE WITH A CAPACITY OF 600 LITERS MADE OF STAINLESS STEEL.

3. THE FOLLOWING TYPES OF PRODUCTS ARE SOUGHT TO PRODUCE TOMATO PASTE:
-- CAN-FILLING MACHINERY OF THE PISTON TYPE, EITHER

CONTINUOUS OR SEMI-CONTINUOUS.

-- CAN-SEALING MACHINERY, EITHER AUTOMATIC OR SEMI-AUTOMATIC, WITH A CAPACITY OF 3,000 UNITS/HOUR FOR THE FOLLOWING TYPES OF CANS: 202 X 108 (3 OUNCES); 202 X 308 (6 OUNCES); 300 X 509 (16 OUNCES); AND, 307 X 409 (20 OUNCES).
-- AUTOCLAVE OF THE PRESSURE-COOKER-TYPE FOR DISCONTINUOUS BATCHES.

4. IN ADDITION TO OFFERS OF SAID MACHINERY AND EQUIPMENT, INTERESTED U.S. FIRMS WOULD ALSO BE WELL ADVISED TO CONSIDER OFFERS OF FINANCING, TECHNICAL ASSISTANCE, PERHAPS PERSONNEL TRAINING, AND ALTERNATE PHYSICAL PLANT FOR PRODUCING SAID TOMATO PRODUCTS.

5. INTERESTED FIRMS SHOULD CONTACT IN SPANISH:

ING. MARCELO CORONEL
SUBGERENTE DE PROMOCION
COMISION DE VALORES/ CORPORACION
FINANCIERA NACIONAL
CASILLA 163
QUITO, ECUADOR
TELEX: 2193
TELEPHONE: 541-600 OR 540-017
BLOOMFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Control Number: n/a
Copy: SINGLE
Sent Date: 28-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Format: TEL
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19771212/aaaaajhh.tel
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Litigation Codes:
Litigation History:
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Message ID: 3efa5dfc-c188-dd11-92da-001cc4696bcc
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